July 31, 2014

## MediWound Reports Second Quarter 2014 Financial Results

## Conference Call Begins Today at 8:30 a.m. Eastern Time

YAVNE, Israel, July 31, 2014 (GLOBE NEWSWIRE) -- MediWound Ltd. (Nasdaq:MDWD), a fully integrated biopharmaceutical company bringing innovative therapies to address unmet needs in severe burn and wound management, today reported financial results for the three and six months ended June 30, 2014.

Highlights of the second quarter of 2014 and recent weeks include:

- Completed recruitment of a commercial management team in Europe to support the planned commercial launch in Europe
- Expanded global distribution of NexoBrid® through agreements in Russia and in South Korea
- Received marketing approval for NexoBrid in Israel from the Israel Ministry of Health (IMOH)
- Successfully completed a Good Manufacturing Practice (GMP) audit of the Company's facility in Yavne, Israel by IMOH
- Initiated a second Phase 2 clinical trial of EscharEx ${ }^{\text {TM }}$ to treat chronic and other haftb-heal wounds


## Management Commentary

"We made continued progress with our strategic plan throughout the second quarter of 2014 in key areas including commercial, manufacturing, clinical development and corporate leadership," stated Gal Cohen, President and Chief Executive Officer of MediWound.
"Our commercial launch in Europe continues to proceed on plan, initially in Germany, where we have completed the clinical training of all major burn centers and our awareness and educational programs are producing results. Plans for expansion into other European countries in the second half of 2014 are on track, with experienced country managers hired in each geography. We continue to enhance awareness of NexoBrid and build enthusiasm by participating in regional and national medical conferences where we showcase compelling clinical data that demonstrate NexoBrid's ability to promptly and effectively remove the eschar from severe burns, thereby allowing clinicians to visually assess burn severity.
"International expansion progressed as we signed distribution agreements for NexoBrid in Russia and South Korea. We intend to build upon this foundation with additional distributors serving other countries in Latin America, CIS and Asia-Pacific with the goal of driving NexoBrid sales and creating value for our stakeholders. In addition, we were very pleased with our recent marketing approval from the Israeli Ministry of Health for NexoBrid and look forward to a commercial launch in the coming quarter.
"We made further progress with our U.S. Phase 3 trial of NexoBrid to treat severe burns and submitted the final protocol to the Investigational Review Board (IRB) at clinical trial sites. We believe these protocols will be reviewed and approved in the third quarter and that we can initiate the study soon thereafter. We have also submitted the final protocol to the IRBs for our postmarketing pediatric study of NexoBrid to treat severe burns in children in Europe, and expect to begin that study in the third quarter as well.
"We advanced our product pipeline during the quarter with the initiation of a second Phase 2 trial with EscharEx™ to treat chronic and other hard-to-heal wounds. This study is expected to build upon and support the earlier feasibility study that demonstrated efficacy in debriding various wound etiologies such as diabetic foot ulcers, venous ulcers, pressure sores and other post-surgical or post-trauma hard-to-heal wounds. We believe this program offers tremendous opportunity in a multibillion-dollar market with significant unmet medical need.
"Our team continues to execute on our work plan and we believe the progress we've made combined with the significant opportunities ahead, allow MediWound to build value for our shareholders throughout the second half of 2014 and beyond," concluded Mr. Cohen.

## Second Quarter Financial Results

Revenue for the second quarter of 2014 were de minimis, as the Company initially launched NexoBrid in Germany, with efforts focused on preliminary onsite training and hands-on demonstrations in burn centers throughout Germany.

Operating expenses for the second quarter of 2014 were $\$ 4.5$ million compared with $\$ 1.7$ million in the second quarter of 2013. The increase was primarily due to $\$ 1.4$ million of commercial activities associated with building the European marketing infrastructure and a $\$ 1.0$ million increase in non-cash share based compensation expenses.

For the second quarter of 2014 , the Company posted a net loss of $\$ 6.0$ million, or $\$ 0.28$ per share.
Adjusted EBITDA, as defined below, for the second quarter of 2014 was (\$3.9) million compared with (\$1.5) million for the same quarter last year.

## Six Month Financial Results

The Company generated initial insignificant revenues from sales of NexoBrid in the first half of 2014.
Operating expenses for the first six months of 2014 were $\$ 8.8$ million compared with $\$ 3.1$ million in the first half of 2013. The increase was primarily due to $\$ 2.5$ million of commercial activities associated with building the European marketing infrastructure and a $\$ 2.2$ million increase in non-cash share based compensation expenses.

For the first six months ended June 30, 2014, the Company posted a net loss of $\$ 6.8$ million, or $\$ 0.37$ per share.

Adjusted EBITDA, as defined below, for the first six months of 2014 was (\$6.6) million compared with (\$2.8) million for the same period last year.

## Balance Sheet Highlights

As of June 30, 2014, the Company had $\$ 73.6$ million in cash and cash equivalents and working capital of $\$ 74.4$ million. The Company used $\$ 7.6$ million in cash during the first six months of 2014 to fund ongoing operating activities.

During 2014, the Company plans to continue to build its marketing infrastructure in Europe, fund further clinical development of NexoBrid, support efforts to obtain regulatory approvals worldwide and initiate plans to scale up manufacturing capabilities.

## Conference Call

MediWound management will host a conference call for investors today beginning at 8:30 a.m. Eastern time to discuss these results and answer questions. Shareholders and other interested parties may participate in the call by dialing (877) 602-7189 (domestic) or (678) 894-3057 (international) and entering passcode 72748741 . The call also will be broadcast live on the Internet at www.streetevents.com and www.mediwound.com.

A replay of the call will be accessible two hours after its completion through August 6, 2014 by dialing (855) 859-2056 (domestic) or (404) 537-3406 (international) and entering passcode 72748741 . The call will also be archived for 90 days at www.streetevents.com and www.mediwound.com.

## Non-IFRS Financial Measures

To supplement consolidated financial statements prepared and presented in accordance with IFRS, the Company has provided a supplementary non-IFRS measure to consider in evaluating the Company's performance. Management uses Adjusted EBITDA, which is defined as earnings before interest, taxes, depreciation and amortization, impairment, one-time expenses, restructuring and stock-based compensation expenses.

Although Adjusted EBITDA is not a measure of performance or liquidity calculated in accordance with IFRS, we believe that the non-IFRS financial measures we present provide meaningful supplemental information regarding our operating results primarily because they exclude certain non-cash charges or items that we do not believe are reflective of our ongoing operating results when budgeting, planning and forecasting, determining compensation, and when assessing the performance of our business with our senior management.

However, investors should not consider these measures in isolation or as substitutes for operating income, cash flows from operating activities or any other measure for determining the Company's operating performance or liquidity that is calculated in accordance with IFRS. In addition, because Adjusted EBITDA is not calculated in accordance with IFRS, it may not necessarily be comparable to similarly titled measures employed by other companies. The non-IFRS measures included in this press release have been reconciled to the IFRS results in the tables below.

## About MediWound Ltd.

MediWound is a fully integrated biopharmaceutical company focused on developing, manufacturing and commercializing novel therapeutics based on its patented proteolytic enzyme technology to address unmet needs in the fields of severe burns, as well as chronic and other hard-to-heal wounds. MediWound's first innovative biopharmaceutical product, NexoBrid, received marketing authorization from the European Medicines Agency for removal of dead or damaged tissue, known as eschar, in adults with deep partial- and full-thickness thermal burns and has been launched in Europe. NexoBrid represents a new paradigm in burn care management, and clinical trials have demonstrated, with statistical significance, its ability to nonsurgically and rapidly remove the eschar earlier and, without harming viable tissues. For more information, please visit www.mediwound.com.

## Cautionary Note Regarding Forward-Looking Statements

This release includes forward-looking statements within the meaning of Section 27A of the U.S. Securities Act of 1933, as amended, Section 21E of the US Securities Exchange Act of 1934, as amended, and the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements are statements that are not historical facts, such as statements regarding assumptions and results related to financial results forecast, commercial results, clinical trials and the regulatory authorizations. Forward-looking statements are based on MediWound's current knowledge and its present beliefs and expectations regarding possible future events and are subject to risks, uncertainties and assumptions. Actual results and the timing of events could differ materially from those anticipated in these forward-looking statements as a result of several factors including, but not limited to, unexpected results of clinical trials, delays or denial in the FDA or the EMA regulatory approval process or additional competition in the market. The forward-looking statements made herein speak only as of the date of this announcement and MediWound undertakes no obligation to update publicly such forward-looking statements to reflect subsequent events or circumstances, except as otherwise required by law.

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- Financial Tables to Follow -


## CONDENSED CONSOLIDATED UNAUDITED BALANCE SHEETS

## U.S. dollars in thousands

|  | $\begin{gathered} \text { June 30, } \\ 2014 \end{gathered}$ | $\begin{aligned} & \text { ember 31, } \\ & 2013 \end{aligned}$ |
| :---: | :---: | :---: |
| CURRENT ASSETS: |  |  |
| Cash, cash equivalents and short term deposits | 73,578 | 9,553 |
| Accounts receivable | 2,564 | 2,512 |
| Inventories | 1,311 | -- |
|  | 77,453 | 12,065 |
| LONG-TERM ASSETS: |  |  |
| Long term deposits and deferred costs | 161 | 204 |
| Property, plant and equipment, net | 1,204 | 1,136 |
| Intangible assets, net | 966 | 1,004 |
| Derivative instruments | -- | -- |
| Other assets | 417 | 417 |
|  | 80,201 | 14,826 |
| CURRENT LIABILITIES: |  |  |
| Current maturities of Financials Liabilities | 305 | -- |
| Accounts payables and accruals | 2,798 | 2,023 |
|  | 3,103 | 2,023 |
| LONG-TERM LIABILITIES: |  |  |
| Liabilities in respect of Chief Scientist government grants net of current maturities | 6,914 | 6,604 |
| Contingent consideration for the purchase of treasury shares net of current maturities | 17,753 | 16,800 |


| Warrants to shareholders | -- | 9,200 |
| :---: | :---: | :---: |
| Severance pay liability, net | 3 | 3 |
|  | 24,670 | 32,607 |
| SHAREHOLDERS' EQUITY (DEFICIT) | 52,428 | $(19,804)$ |
|  | 80,201 | $\underline{\text { 14,826 }}$ |
| Working capital, net | 74,350 | 10,042 |

CONDENSED CONSOLIDATED UNAUDITED STATEMENTS OF COMPREHENSIVE INCOME

## U.S. dollars in thousands (except share and per share data)

## Revenues

Cost of revenues
Gross loss
Operating expenses:
Research and development, net
Selling and marketing
General and administrative
Total operating expenses
Operating loss
Financial income
Financial expense

## Loss from continuing operations

Income (loss) from discontinued operation

## Loss for the period

Foreign currency translation adjustments
Total comprehensive loss

## Basic and diluted loss per share:

Loss from continuing operations
Loss from discontinued operation
Net loss per share

Weighted average number of ordinary shares used in the computation of basic and diluted loss per share:

| Six months ended | Three months <br> ended <br> June 30, |
| :---: | :---: |
| June 30, | June |
| 2014 | 2013 |


| 89 | -- | 39 | -- |
| :---: | :---: | :---: | :---: |
| 893 | -- | 723 | -- |
| (804) | -- | (684) | -- |


| 2,826 | 1736 | 1,361 | 979 |
| :---: | :---: | :---: | :---: |
| 3,725 | 552 | 2,110 | 312 |
| 2,263 | 819 | 996 | 408 |
| 8,814 | 3,107 | 4,467 | 1,699 |
| $(9,618)$ | $(3,107)$ | $(5,151)$ | $(1,699)$ |
| 4,552 | -- | 58 | -- |
| $(1,698)$ | $(2,438)$ | (936) | $(1,553)$ |
| $(6,764)$ | $(5,545)$ | $(6,029)$ | $(3,252)$ |
| -- | $(1,928)$ | 14 | $(1,083)$ |
| $(6,764)$ | $(7,473)$ | $(6,015)$ | $(4,335)$ |

$\xlongequal{\frac{7}{(6,757)}} \xlongequal{\frac{--}{(7,473)}} \xlongequal{(5,998)} \xlongequal{(4,335)}$

| (0.37) | (0.36) | (0.28) | (0.21) |
| :---: | :---: | :---: | :---: |
| -- | (0.12) | (*) | (0.07) |
| (0.37) | (0.48) | (0.28) | (0.28) |
| 18,524 | 15,729 | 21,298 | 15,751 |

(*)Represents less than \$ 0.01.
U.S. dollars in thousands

## Cash Flows from Operating Activities:

## Net loss

| June 30, |  | June 30, |  |
| :---: | :---: | :---: | :---: |
| 2014 | 2013 | 2014 | 2013 |
| $(6,764)$ | $(7,473)$ | $(6,015)$ | $(4,335)$ |

Adjustments to reconcile net loss to net cash used in continuing operating activities:

Adjustments to profit and loss items:
Loss (income) from discontinued operation
Depreciation and amortization
Revaluation of warrants to shareholders
Share-based compensation
Revaluation of liabilities in respect of Chief Scientist government grants
Revaluation of contingent consideration for the purchase of treasury shares
Accrued interest in respect of financial loans
Net financing expenses

Changes in asset and liability items:
Increase in trade receivables
Decrease (increase) in other receivables
Increase in inventories
Increase in trade payables
Increase (decrease) in other payables

## Net cash used in continuing operating activities

Net cash used in (provided by) discontinued operating activities

## Net cash flows used in operating activities

Cash Flows from Investing Activities:
Purchase of property and equipment
Interest received
Proceeds from (investment in) short term bank deposits, net of investments
Net cash provided by (used in) investing activities

## Cash Flows from Financing Activities:

Proceeds from exercise of options
Proceeds from issuance of shares and warrants, net
Proceeds from shareholders' loans
Proceeds from the Chief Scientist government grants
Net cash provided by (used in) financing activities
Exchange rate differences on cash and cash equivalent balances
Increase in cash and cash equivalents from continuing activities
Decrease in cash and cash equivalents from discontinued activities
Balance of cash and cash equivalents at the beginning of the period
Balance of cash and cash equivalents at the end of the period

Exercise of cashless warrants into shares
Treasury shares cancellation against ordinary shares and share premium

| -- | 1,928 | (14) | 1,083 |
| :---: | :---: | :---: | :---: |
| 254 | 124 | 137 | 59 |
| $(4,491)$ | -- | -- | -- |
| 2,377 | 193 | 1,116 | 134 |
| 326 | 447 | 185 | 225 |
| 1,234 | 700 | 648 | 200 |
| -- | 1,284 | -- | 1,116 |
| (18) | (8) | (4) | (2) |
| (318) | 4,668 | 2,068 | 2,815 |
| (14) | -- | 2 | -- |
| (126) | 155 | (134) | 130 |
| $(1,312)$ | -- | (503) | -- |
| 89 | 16 | 448 | 214 |
| 682 | (323) | (410) | (542) |
| (681) | (152) | (597) | (198) |
| $(7,763)$ | $(2,957)$ | $(4,544)$ | $(1,718)$ |
| -- | $(1,077)$ | 14 | (655) |
| $(7,763)$ | $(4,034)$ | $(4,530)$ | $(2,373)$ |


| (284) | (117) | (210) | (92) |
| :---: | :---: | :---: | :---: |
| 29 | -- | 26 | -- |
| $(50,262)$ | -- | $(52,762)$ | -- |
| $(50,517)$ | (117) | $(52,946)$ | (92) |


| 208 | 279 | -- | -- |
| :---: | :---: | :---: | :---: |
| 71,824 | -- | $(2,258)$ | -- |
| -- | 3,930 | -- | 2,485 |
| 27 | -- | 15 | -- |
| 72,059 | 4,209 | $(2,243)$ | 2,485 |
| (16) | 8 | (35) | 2 |
| 13,763 | 1,143 | $(59,768)$ | 677 |
| -- | $(1,077)$ | 14 | (655) |
| 7,053 | 337 | 80,570 | 381 |
| 20,816 | 403 | 20,816 | 403 |



## ADJUSTED EBITDA

## U.S. dollars in thousands

# Six months ended Three months ended 

| June 30, |  | June 30, |  |
| :---: | :---: | :---: | :---: |
| 2014 | 2013 | 2014 | 2013 |
| $(6,764)$ | $(7,473)$ | $(6,015)$ | $(4,335)$ |
| 2,854 | $(2,438)$ | (878) | $(1,553)$ |
| -- | $(1,928)$ | 14 | $(1,083)$ |
| (254) | (124) | (137) | (59) |
| $(2,377)$ | (193) | $(1,116)$ | (134) |
| (400) | -- | -- | -- |
| (177) | $(4,683)$ | $(2,117)$ | $(2,829)$ |
| $(6,587)$ | $(2,790)$ | $(3,898)$ | $(1,506)$ |

Stock-based compensation and options expenses:

| Cost of revenues | 379 | -- | 190 | -- |
| :---: | :---: | :---: | :---: | :---: |
| Research and development | 323 | 115 | 34 | 95 |
| Selling and marketing | 708 | -- | 406 | -- |
| General and administrative | 967 | 78 | 486 | 39 |
| Share-based compensation continuing operations | 2,377 | 193 | 1,116 | 134 |
| Discontinuing operation Equity-based compensation | -- | 38 | -- | 4 |
| Total share-based compensation expenses | 2,377 | 231 | 1,116 | 138 |

* Loss from discontinued operation

