



Non-Surgical Biotherapeutic Solutions for Tissue Repair & Regeneration

January 2023 | Nasdaq: MDWD

Cautionary Note Regarding Forward-Looking Statements

This presentation contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act and other securities laws, including but not limited to the statements related to the commercial potential of our products and product candidates, the anticipated development progress of our products and product candidates, and our expected cash runway. In some cases, you can identify forward-looking statements by terminology such as “believe,” “may,” “estimate,” “continue,” “anticipate,” “intend,” “should,” “plan,” “expect,” “predict,” “potential,” or the negative of these terms or other similar expressions. Forward-looking statements are not historical facts, and are based upon management’s current expectations, beliefs and projections, many of which, by their nature, are inherently uncertain. Such expectations, beliefs and projections are expressed in good faith. However, there can be no assurance that management’s expectations, beliefs and projections will be achieved and actual results may differ materially from what is expressed in or indicated by the forward-looking statements. Important factors that could cause such differences include, but are not limited to the uncertain, lengthy and expensive nature of the product development process; market acceptance of our products and product candidates; the timing and conduct of our studies of our product candidates; our ability to obtain marketing approval of our products and product candidates in the U.S. or other markets; our expectations regarding future growth, including our ability to develop new products; risks related to our contracts with BARDA; our ability to maintain adequate protection of our intellectual property; competition risks; and the need for additional financing. These and other significant factors are discussed in greater detail in MediWound’s annual report on Form 20-F for the year ended December 31, 2021, filed with the Securities and Exchange Commission (“SEC”) on March 17, 2022, and other filings with the SEC from time-to-time. These forward-looking statements reflect MediWound’s current views as of the date hereof and MediWound undertakes, and specifically disclaims, any obligation to update any of these forward-looking statements to reflect a change in their respective views or events or circumstances that occur after the date of this release except as required by law

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NexoBrid development has been supported in part with federal funding from U.S. Biomedical Advanced Research and Development Authority (BARDA), Administration for Strategic Preparedness and Response (ASPR), within the U.S. Department of Health and Human Services (HHS), under ongoing USG Contract numbers HHSO100201500035C and HHSO100201800023C. Contract number HHSO100201500035C provides funding and technical support for the pivotal U.S. Phase 3 clinical study (DETECT) and the marketing approval registration process for NexoBrid as well as its procurement and availability under the expanded access treatment protocol (NEXT) in the U.S. Additional projects for evaluation of NexoBrid funded under the BARDA contract include randomized, controlled pivotal clinical trial for use in pediatric population, establishment of a pre-emergency use data package and development of the health economic model to evaluate the cost savings impact to enable market adoption in the United States.

We maintain our books and records in U.S. dollars and report under IFRS.

Company Highlights



Validated enzymatic
technology platform

FDA/EMA/PMDA approvals
14 successful clinical trials
120+peer reviewed publications



Diversified
portfolio

NexoBrid® - 2022 revenues: \$26-27M
EscharEx® - **\$2B*** opportunity



cGMP certified sterile
manufacturing facility

Provides capacity to scale
revenue growth



Global strategic
collaborations

BARDA, Vericel, DoD (US),
Kaken (JP), BSV (IN)



Solid balance sheet
& strong investor base

\$42M cash
Runway through 2025

Leadership Team



Nachum (Homi) Shamir
Chairman of the Board

Luminex

GIVEN
IMAGING

Kodak



Ofer Gonen
Chief Executive Officer

gamidaCell

CACTUS

CBI



Prof. Lior Rosenberg
Founder, Medical Director



Dr. Ety Klinger
Chief R&D Officer

teva

PROTEO
LOGICS



Tzvi Palash
Chief Operating Officer

gamidaCell

PROTALIX
Biotherapeutics

Johnson & Johnson



Boaz Gur-Lavie
Chief Financial Officer



MDCLONE



Dr. Robert J. Snyder
Chief Medical Officer

Systagenix

3M

Johnson & Johnson

Proprietary Enzymatic Technology Platform

Clinically and commercially validated
protein-based therapies



Pineapple stem
harvest



Protein
extraction



Purification, enrichment,
stabilization



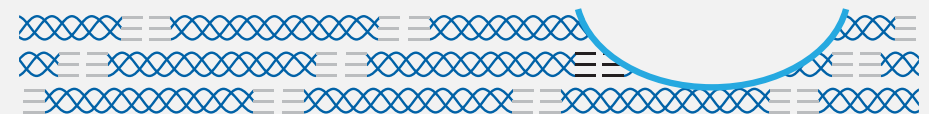
Complex mixture of
proteolytic enzymes

Images modified from Labster theory and bioinfo

Selective enzymes target only
non-viable tissue



Viable tissues preserved; healing begins



Multibillion Dollar Portfolio

Commercial

NexoBrid®

Disruptive therapy for burn care



Indication: Eschar removal of deep partial and full thickness burns

Classification: Orphan biological drug

Target users: Hospitalized patients

Substantial U.S. government support

Development status: FDA/EU/JP approved

TAM* (U.S.): **>\$200M**

Pipeline

EscharEx®

Next-gen enzymatic therapy for wound care**



Indication: Debridement of chronic / hard-to-heal wounds

Classification: Biological drug

Optimized for outpatient setting

Development status: Phase III ready

TAM* (U.S.): **>\$2B**

Pipeline

MW005

Biotherapy for non-melanoma skin cancers**



Indication: Treatment of non-melanoma skin cancers

Classification: Biological drug

Optimized for outpatient setting

Development status: Phase I/II

TAM* (U.S.): **>\$1B**

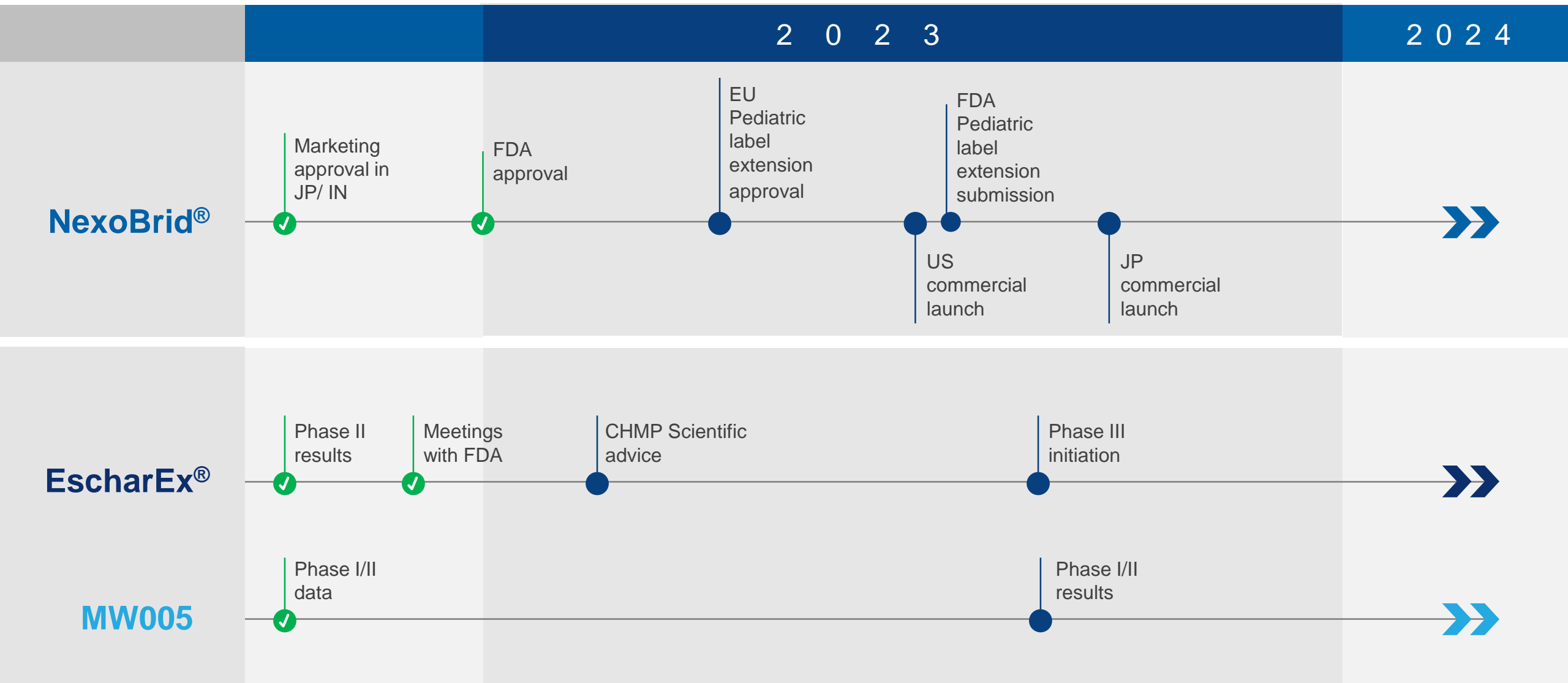
*TAM - targeted addressable market; Source: Oliver Wyman market research

**Investigational drug

Pipeline

		Development	Phase I	Phase II	Phase III	Registration	Market
NexoBrid®	Burn eschar removal in adults	Approved					
	Pediatric indication for burns	Study completed					
	Expanded access protocol	On-going					
	Sulfur mustard debridement	BARDA funded					
	Battlefield burn treatment	DoD funded					
EscharEx®	Debridement of VLUs	P3 ready					
	Debridement of VLU/DFU/post-op	P2 Study completed					
	Pharmacology study VLU/DFU	P2 Study completed					
MW005	BCC (topical)	P1/2 On-going					
MW003	Tissue disorders (injectable)	P1 ready					

Upcoming Milestones



Financial Highlights



BALANCE SHEET

\$42M in cash* as of
December 31, 2022

Cash runway - through 2025

Strong investor base



REVENUES

2022 revenues of **~\$26-27M**
NexoBrid is profitable

2023 Product revenues
>50% growth

2023 Product **gross margin >45%**;
scale-up drives further increase



COMMERCIALIZATION

Global expansion via strategic
collaborations (Vericel, Kaken, BSV, GAG)

Up to **\$211M** support by BARDA

EU direct sales force
(CAGR >20%)



ANALYSTS:

- Josh Jennings, MD, Cowen
- Jacob Hughes, Wells Fargo
- Francois Brisebois, Oppenheimer

- Swayampakula Ramakanth, PhD, HCW
- David Bouchey, Aegis
- Jason McCarthy, Ph.D, Maxim

* Cash, cash equivalents and short-term bank deposits; cash amount takes into account the receipt of \$7.5M milestone from Vericel upon BLA approval

NexoBrid[®]

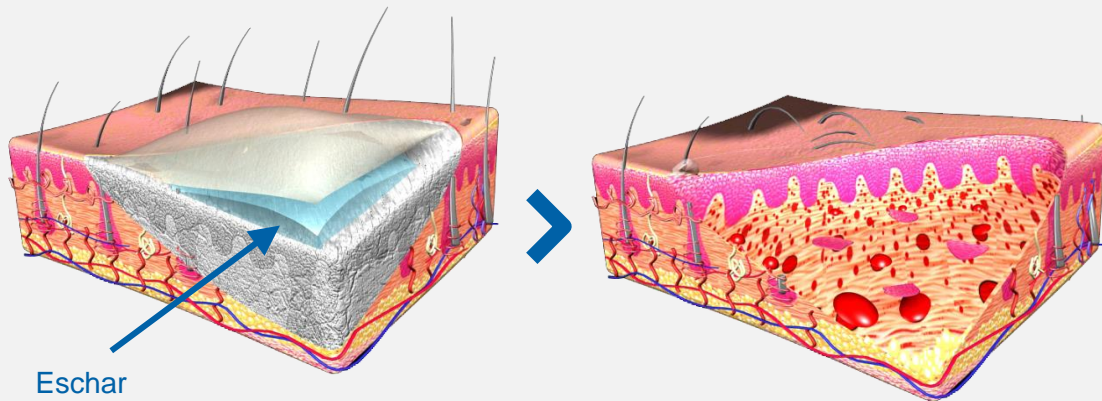
Early, effective and selective non-surgical eschar removal for severe burns

Validated & commercialized

Globally approved: FDA, EU, JP, IN; 11,000 patients

Clear Unmet Need for **Early, Effective and Selective** **Non-Surgical Eschar Removal** in Severe Burns

Eschar Removal is the
1st Critical Step in Burn Care



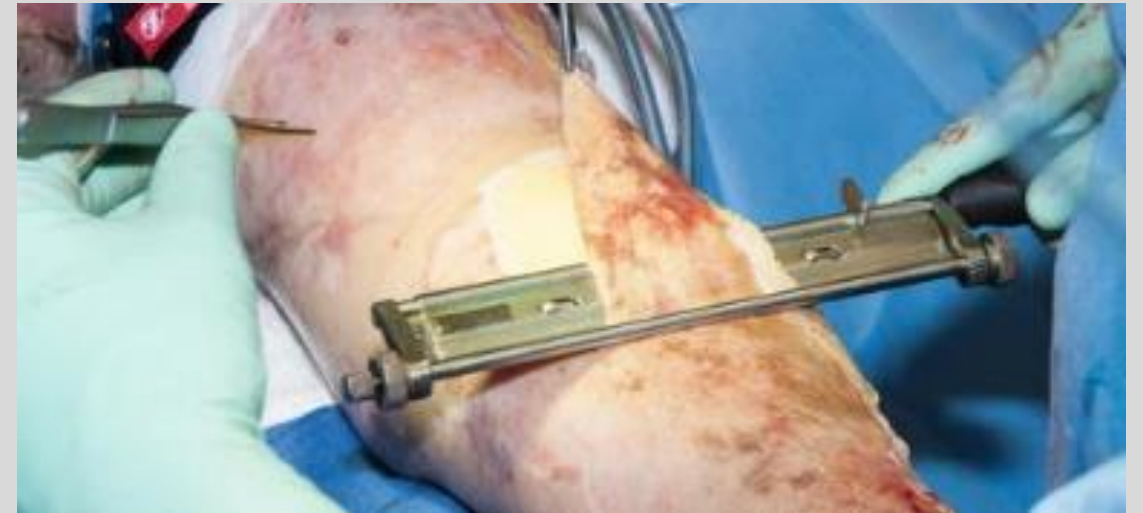
Prevents local
infection and
sepsis

Avoids further
deterioration and
scarring

Enables initiation
of wound
healing

Allows visual
assessment of
wound bed

Current Practice* is
Traumatic & non-selective



**Loss of healthy
tissue & blood**

**Challenging
in delicate areas**

**Requires
surgical team,
operating room**

NexoBrid®



Indicated for eschar removal
of deep-partial & full-thickness
thermal burns

Disruptive Bioactive Therapy for Burn Care

Significantly reduces need for surgery & improves patient outcomes



A sterile mixture of proteolytic enzymes

Effectively removes eschar within
4 hours without harming viable tissue
or blood loss

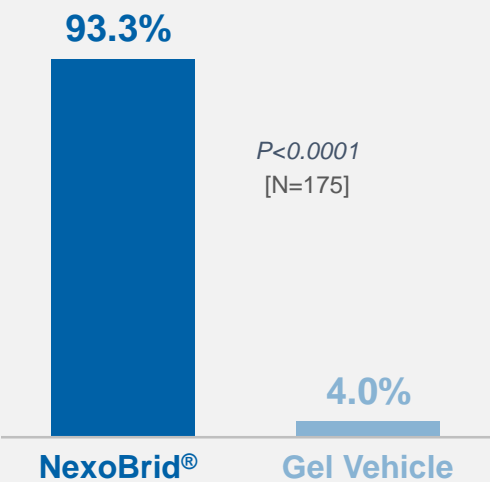
Allows for early visual assessment of
the wound



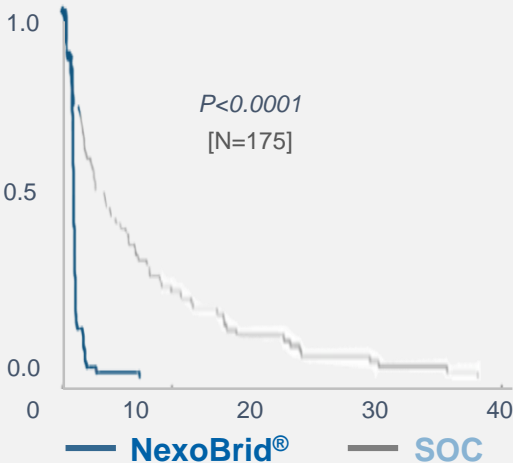
Easy-to-use, topical application at
patient's bedside

NexoBrid® - Phase III Studies Demonstrate Superiority

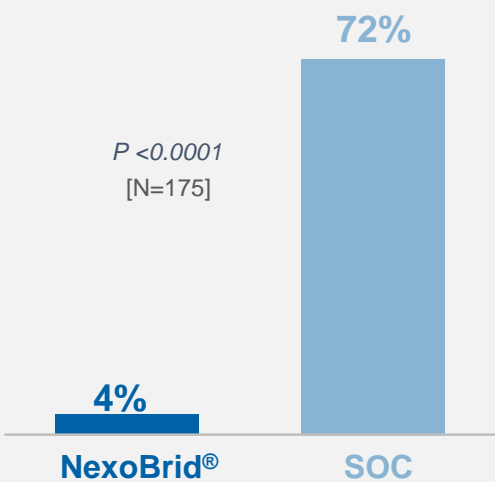
Incidence of complete eschar removal



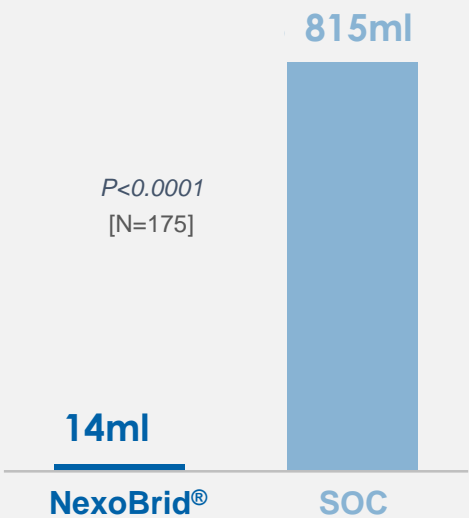
Time to complete eschar removal



Incidence of surgical eschar removal



Blood loss



No safety issues after 24 month follow-up

Non-inferiority in time to complete wound closure & scarring

Consistent with EU Phase III study & pediatrics Phase III study

EscharEx[®]

Next-Generation Enzymatic Debridement
for Wound Care

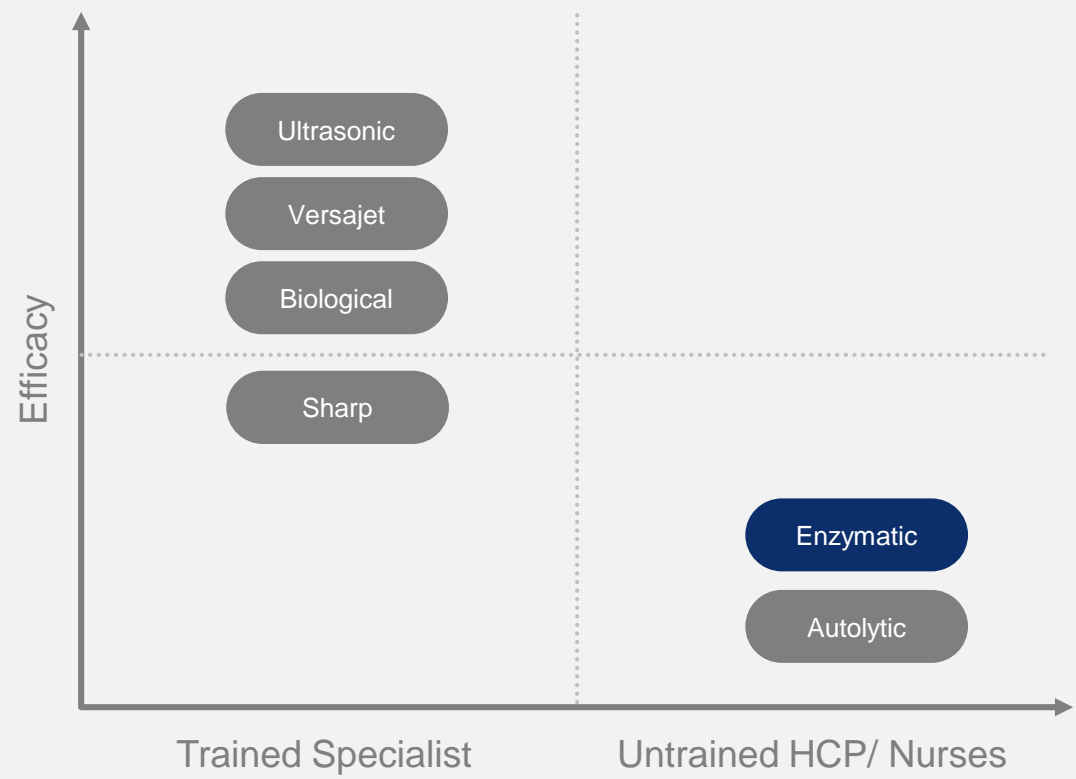
Superior to SOC -
Sets a new bar for efficacy

Targets **\$2B market
opportunity**

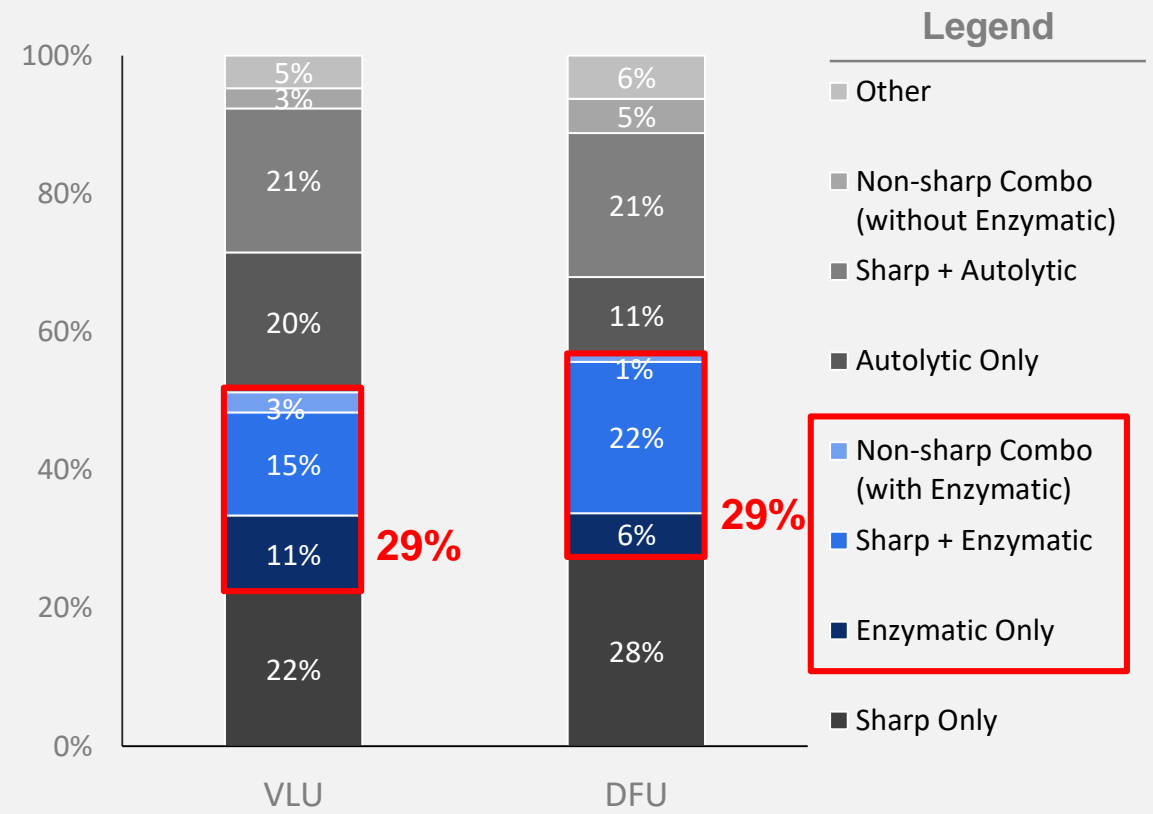
De-risked: based on a validated
technology

Approaches in Chronic Wound Debridement are abundant but sub-optimal

Modalities by Efficacy and Convenience



Modalities by Wound Type (U.S.)*

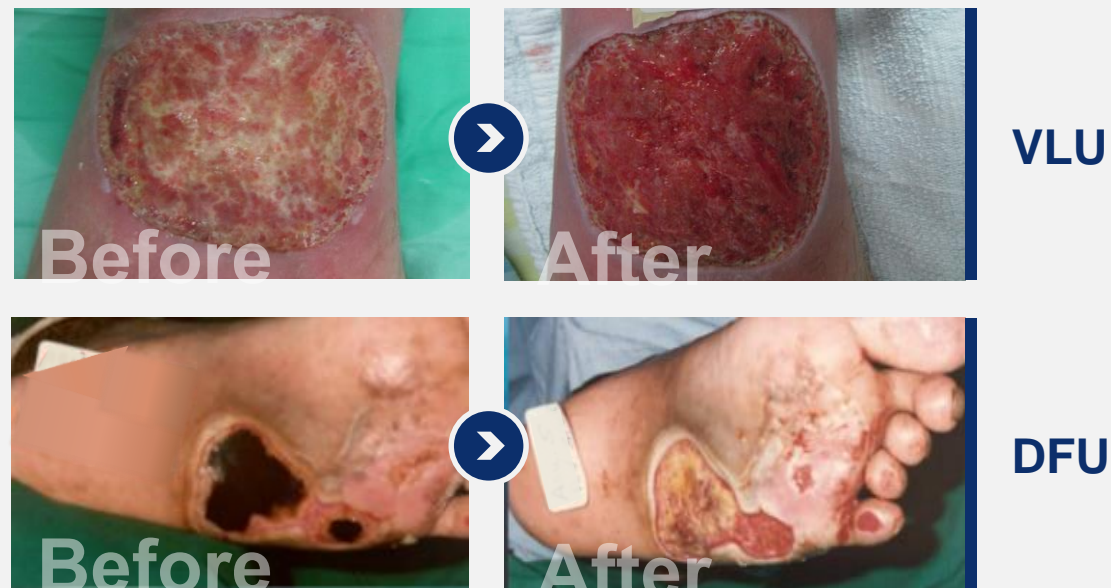


EscharEx[®]



Indicated for debridement
of chronic and
hard-to-heal wounds

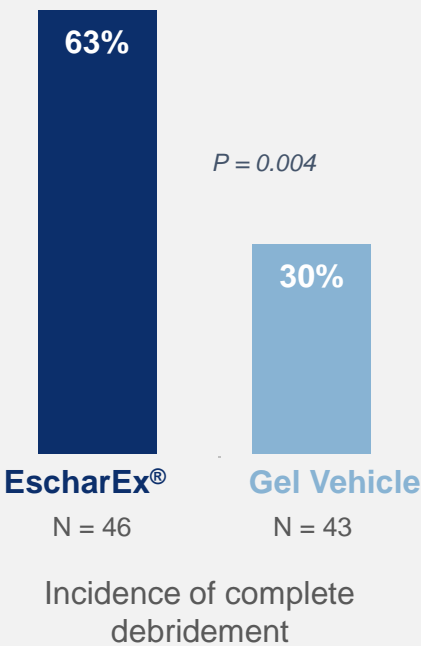
Next-Generation Enzymatic Debridement - Wound Bed Preparation within a Week



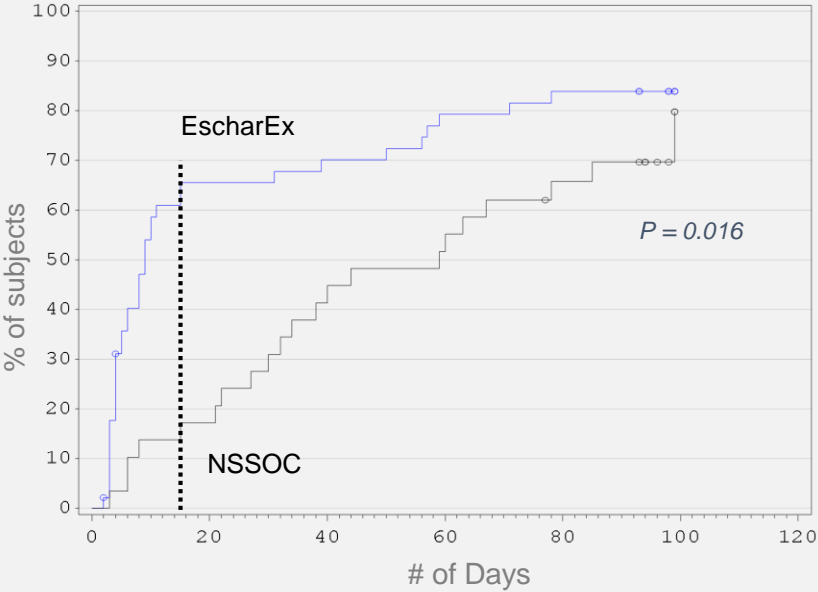
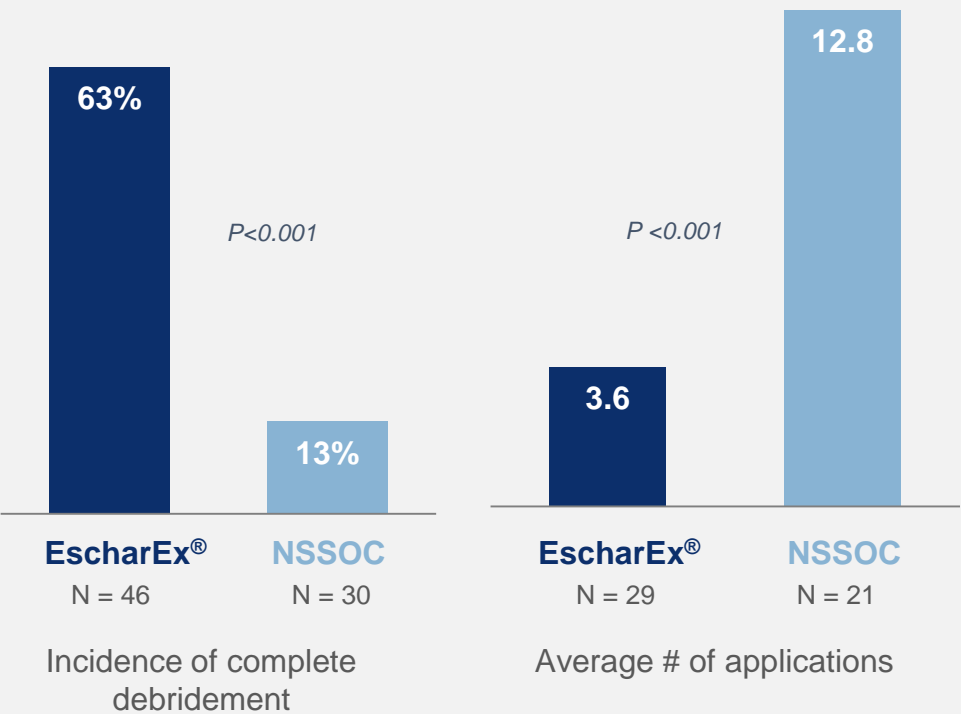
- Investigational drug containing a sterile mixture of proteolytic enzymes
- Debrides chronic wounds in 4-6 daily applications
- Inline with current treatment workflows and reimbursement landscape
- Easy to use, daily topical application for outpatient setting
- Extended IP protection

EscharEx[®] Phase II Studies - Highly Efficacy vs. SOC

Primary Endpoint

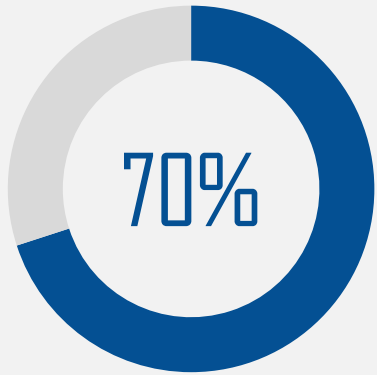


EscharEx vs. Non-Surgical SOC

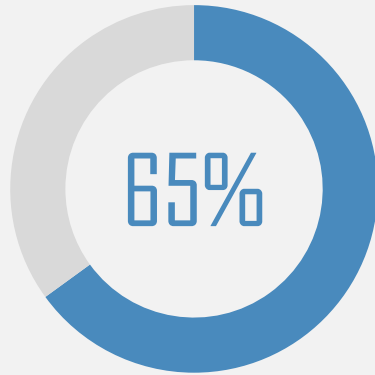


Current enzymatic treatment has limited efficacy and is slow acting

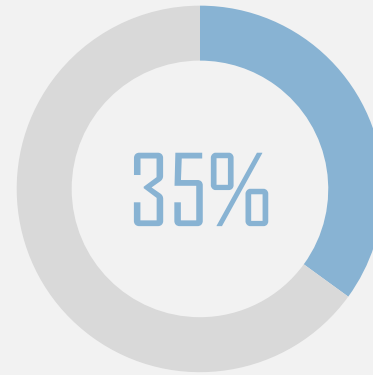
EscharEx® Phase II Pharmacology Study Results



Patients achieved complete debridement within 8 applications (avg 3.9 applications)



Bioburden reduction by the end of treatment



Decrease in wound size by the end of a two-week follow-up

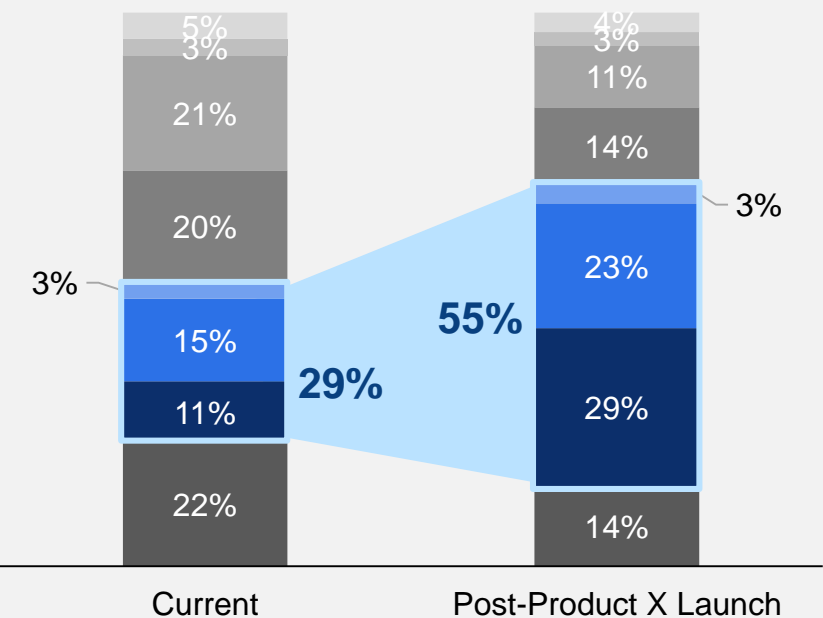


Biofilm was reduced substantially for all patients positive for biofilm at baseline

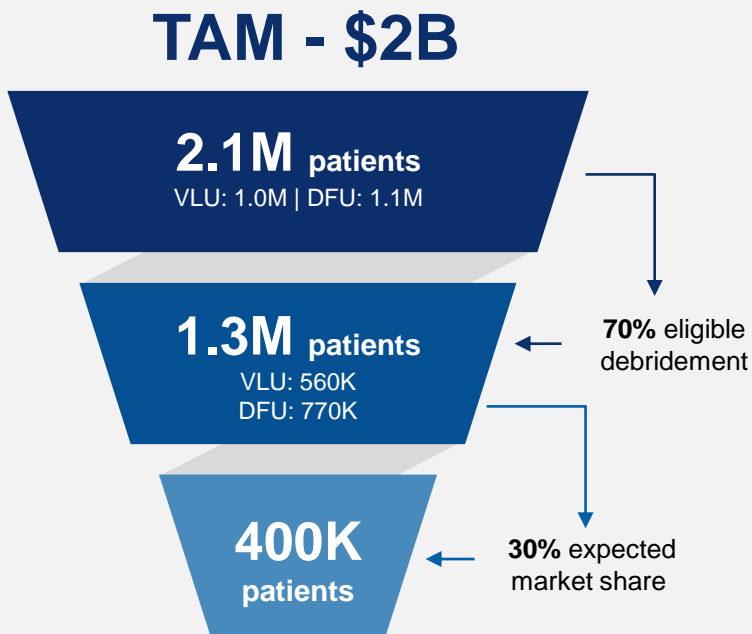
Reduction in wound size, biofilm and bacterial burden

EscharEx® U.S. Market Opportunity

Market potential growth



2022 Epidemiology Estimate



Cost of treatment: 1,500-1,800\$*

EscharEx® anticipated to draw share from all other debridement modalities

MW005

Novel biotherapy for Non-Melanoma Skin
Cancer

Effective and safe topical application

BCC is the most diagnosed skin cancer in the US

MW005



Novel Biotherapy for Non-Melanoma Skin Cancer



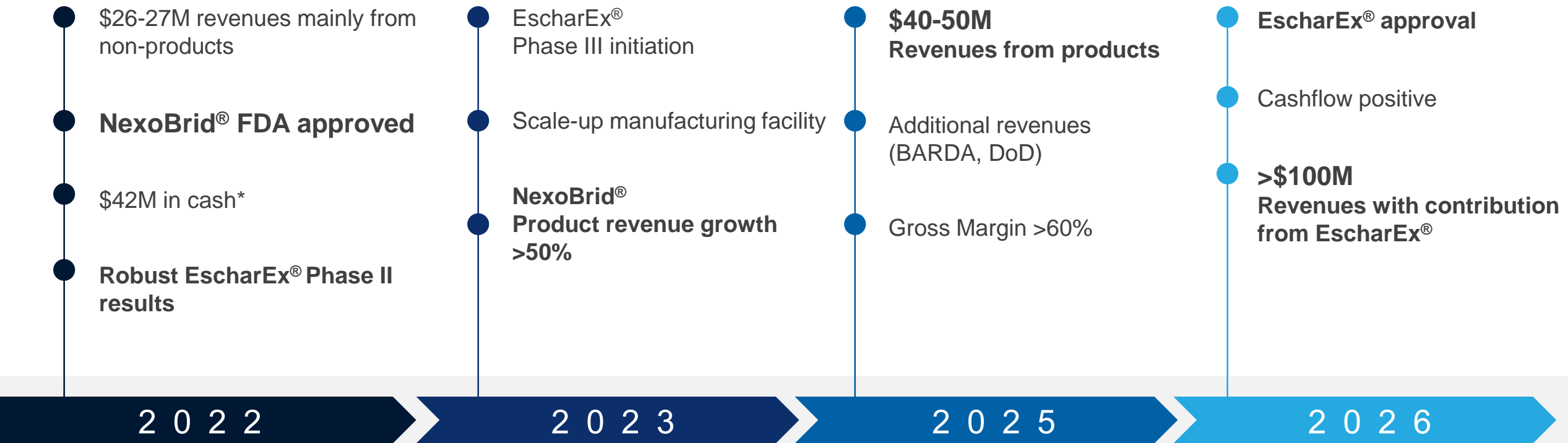
The Market

- 4.3M annual cases of Basal Cell Carcinomas diagnosed in the US
- Surgery is the SOC; topical products have high AEs & recurrence rates

The Product

- Investigational drug containing a sterile mixture of proteolytic enzymes
- Easy to use, high potency, 5-7 topical applications
- US Phase I/II study, demonstrated efficacy, safety and tolerability

Why MediWound?



* Cash amount takes into account the receipt of \$7.5M milestone from Vericel upon BLA approval