



## Non-Surgical Biotherapeutic Solutions for Tissue Repair & Regeneration

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March 2023 | Nasdaq: MDWD

# Cautionary Note Regarding Forward-Looking Statements

This presentation contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act and other securities laws, including but not limited to the statements related to the commercial potential of our products and product candidates, the anticipated development progress of our products and product candidates, and our expected cash runway. In some cases, you can identify forward-looking statements by terminology such as “believe,” “may,” “estimate,” “continue,” “anticipate,” “intend,” “should,” “plan,” “expect,” “predict,” “potential,” or the negative of these terms or other similar expressions. Forward-looking statements are not historical facts, and are based upon management’s current expectations, beliefs and projections, many of which, by their nature, are inherently uncertain. Such expectations, beliefs and projections are expressed in good faith. However, there can be no assurance that management’s expectations, beliefs and projections will be achieved and actual results may differ materially from what is expressed in or indicated by the forward-looking statements. Important factors that could cause such differences include, but are not limited to the uncertain, lengthy and expensive nature of the product development process; market acceptance of our products and product candidates; the timing and conduct of our studies of our product candidates; our ability to obtain marketing approval of our products and product candidates in the U.S. or other markets; our expectations regarding future growth, including our ability to develop new products; risks related to our contracts with BARDA; our ability to maintain adequate protection of our intellectual property; competition risks; and the need for additional financing. These and other significant factors are discussed in greater detail in MediWound’s annual report on Form 20-F for the year ended December 31, 2021, filed with the Securities and Exchange Commission (“SEC”) on March 17, 2022, and other filings with the SEC from time-to-time. These forward-looking statements reflect MediWound’s current views as of the date hereof and MediWound undertakes, and specifically disclaims, any obligation to update any of these forward-looking statements to reflect a change in their respective views or events or circumstances that occur after the date of this release except as required by law

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NexoBrid development has been supported in part with federal funding from U.S. Biomedical Advanced Research and Development Authority (BARDA), Administration for Strategic Preparedness and Response (ASPR), within the U.S. Department of Health and Human Services (HHS), under ongoing USG Contract numbers HHSO100201500035C and HHSO100201800023C. Contract number HHSO100201500035C provides funding and technical support for the pivotal U.S. Phase 3 clinical study (DETECT) and the marketing approval registration process for NexoBrid as well as its procurement and availability under the expanded access treatment protocol (NEXT) in the U.S. Additional projects for evaluation of NexoBrid funded under the BARDA contract include randomized, controlled pivotal clinical trial for use in pediatric population, establishment of a pre-emergency use data package and development of the health economic model to evaluate the cost savings impact to enable market adoption in the United States.

We maintain our books and records in U.S. dollars and report under IFRS.

# Company Highlights



Validated enzymatic  
technology platform

FDA/EMA/PMDA approvals  
**14 successful clinical trials**  
120+peer reviewed publications



Diversified  
portfolio

NexoBrid® - 2022 revenues: \$26-27M  
EscharEx® - **\$2B\*** opportunity



cGMP certified sterile  
manufacturing facility

Provides capacity to scale  
revenue growth



Global strategic  
collaborations

BARDA, Vericel, DoD (US),  
Kaken (JP), BSV (IN)



Solid balance sheet  
& strong investor base

**Cash of ~\$66M\*\***

\*TAM - targeted addressable market; Source: Oliver Wyman market research

\*\* includes \$27.5M raised in February 2023

# Leadership Team



**Nachum (Homi) Shamir**  
Chairman of the Board

**Luminex®**

**GIVEN®**  
IMAGING

**Kodak**



**Ofer Gonen**  
Chief Executive Officer

gamidaCell

**CACTUS**

**CBI**



**Barry Wolfenson**  
EVP Strategy & Corp Dev.

**DERMASCIENTES**  
A TISSUE REGENERATION COMPANY

**ANDERSEN  
CONSULTING**

**Bristol Myers Squibb™**



**Dr. Ety Klinger**  
Chief R&D Officer

**teva**

**PROTEO  
LOGICS**

**TEL AVIV  
UNIVERSITY**



**Tzvi Palash**  
Chief Operating Officer

gamidaCell

**PROTALIX**  
Biotherapeutics

**Johnson & Johnson**



**Boaz Gur-Lavie**  
Chief Financial Officer

**Abbott**  
A Promise for Life

**MDCLONE**

**Pluristem**  
therapeutics inc.



**Dr. Robert J. Snyder**  
Chief Medical Officer

**Systagenix**

**3M**

**Johnson & Johnson**

# Clinically and Commercially Validated Protein-Based Therapies

Proprietary IP protected manufacturing process



Pineapple stem  
harvest



Protein  
extraction



Purification, enrichment,  
stabilization



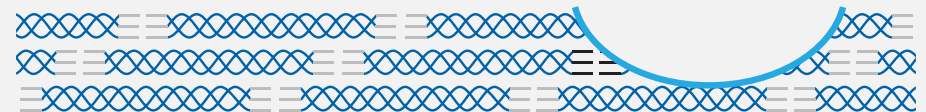
Complex mixture of  
proteolytic enzymes

Images modified from Labster theory and bioinfo

Selective enzymes target only  
non-viable tissue



Viable tissues preserved; healing begins



# Multibillion Dollar Portfolio

## Commercial

### NexoBrid®

Disruptive therapy for burn care



**Indication:** Eschar removal of deep partial and full thickness burns

**Classification:** Orphan biological drug

**Target users:** Hospitalized patients

**Substantial U.S. government support**

**Development status:** FDA/EU/JP approved

TAM\* (U.S.): **>\$300M**

## Pipeline

### EscharEx®

Next-gen enzymatic therapy for wound care\*\*



**Indication:** Debridement of chronic / hard-to-heal wounds

**Classification:** Biological drug

Optimized for outpatient setting

**Development status:** Phase III ready

TAM\* (U.S.): **>\$2B**

## Pipeline

### MW005

Biotherapy for non-melanoma skin cancers\*\*



**Indication:** Treatment of non-melanoma skin cancers

**Classification:** Biological drug

Optimized for outpatient setting

**Development status:** Phase I/II

TAM\* (U.S.): **>\$1B**

\*TAM - targeted addressable market; Source: Oliver Wyman market research

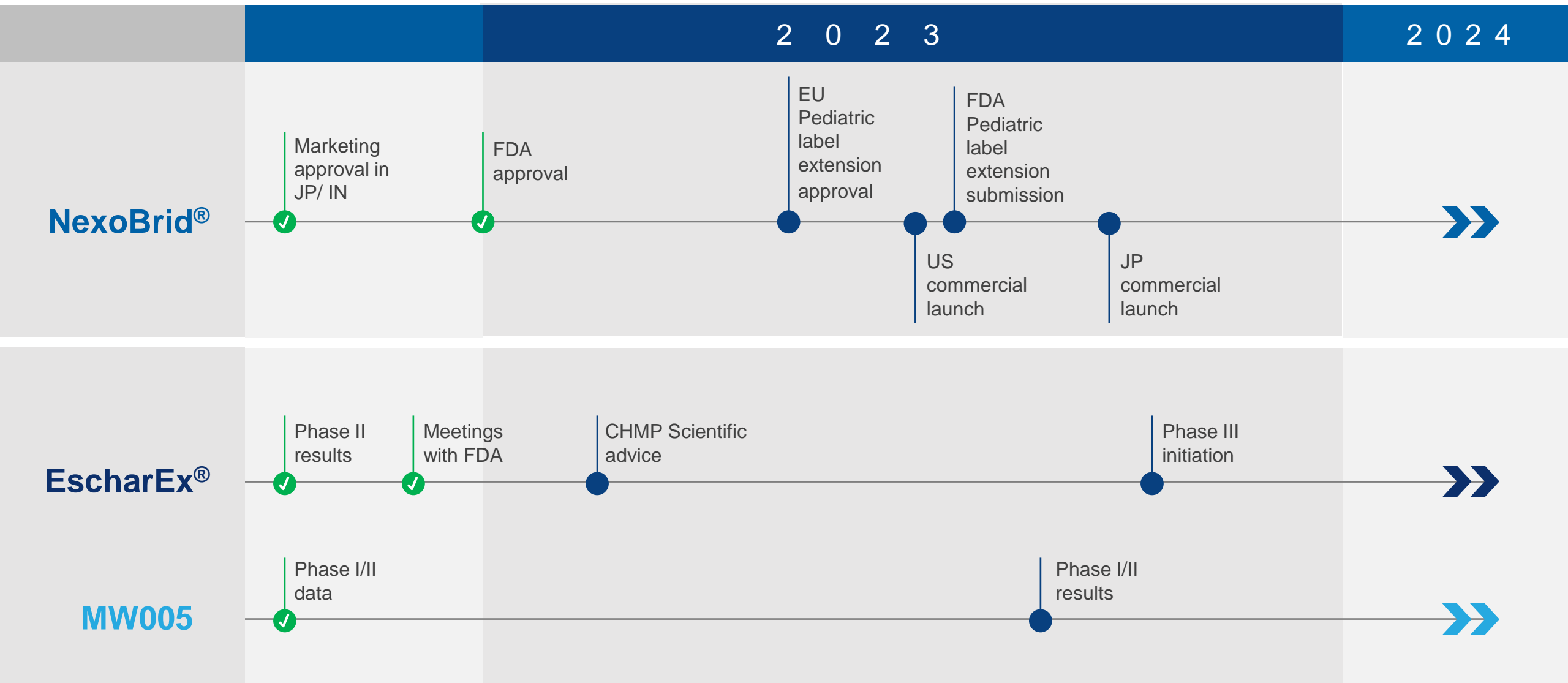
\*\*Investigational drug



# Pipeline

		Development	Phase I	Phase II	Phase III	Registration	Market
NexoBrid®	Burn eschar removal in adults	Approved					
	Pediatric indication for burns	Study completed					
	Expanded access protocol	On-going					
	Sulfur mustard injuries	BARDA funded					
	<b>Battlefield burn treatment</b>	DoD funded					
EscharEx®	Debridement of VLU	P3 ready					
	Debridement of VLU/DFU/post-op	P2 Study completed					
	Pharmacology study VLU/DFU	P2 Study completed					
MW005	BCC (topical)	P1/2 On-going					
MW003	Tissue disorders (injectable)	P1 ready					

# Upcoming Milestones





# Financial Highlights



## BALANCE SHEET

**\$42M in cash\***  
as of December 31, 2022

\$27.5M financing  
Cash runway - through profitability

High quality investor base



## REVENUES

2022 revenues of **~\$26-27M**  
NexoBrid is profitable

2023 Product revenues  
**>50% growth**

2023 Product **gross margin >50%**;  
scale-up drives further increase



## COMMERCIALIZATION

Global expansion via strategic  
collaborations (Vericel, Kaken, BSV, GAG)

Up to **\$209M** support by BARDA

EU direct sales force  
(CAGR >20%)



## ANALYSTS:

- Josh Jennings, MD, Cowen
- Jacob Hughes, Wells Fargo
- Francois Brisebois, Oppenheimer

- Swayampakula Ramakanth, PhD, HCW
- David Bouchey, Aegis
- Jason McCarthy, Ph.D, Maxim

\* Cash, cash equivalents and short-term bank deposits, includes \$7.5M milestone payment received from Vericel

# NexoBrid<sup>®</sup>

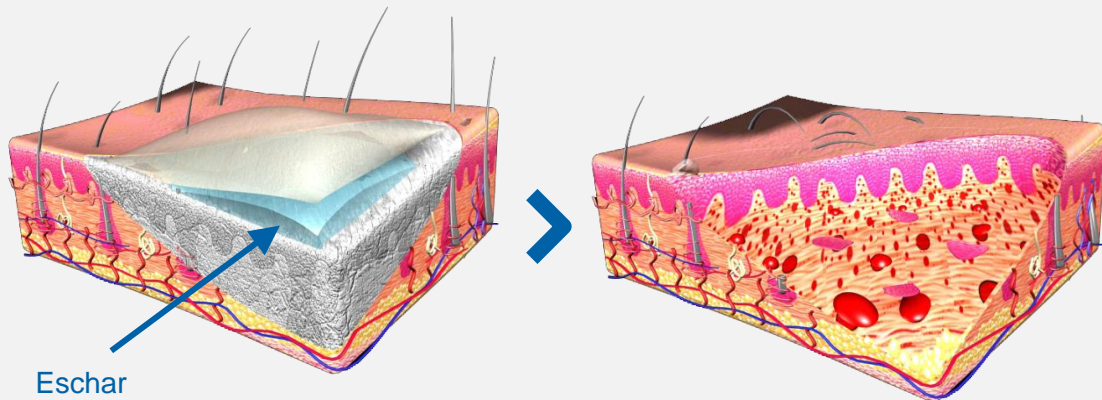
Early, effective and selective non-surgical eschar removal for severe burns

Validated & commercialized

Approved in the U.S., EU, JP, IN; 12,000 patients treated globally to date

# Clear Unmet Need for **Early, Effective and Selective** **Non-Surgical Eschar Removal** in Severe Burns

Eschar Removal is the  
**1<sup>st</sup> Critical Step in Burn Care**



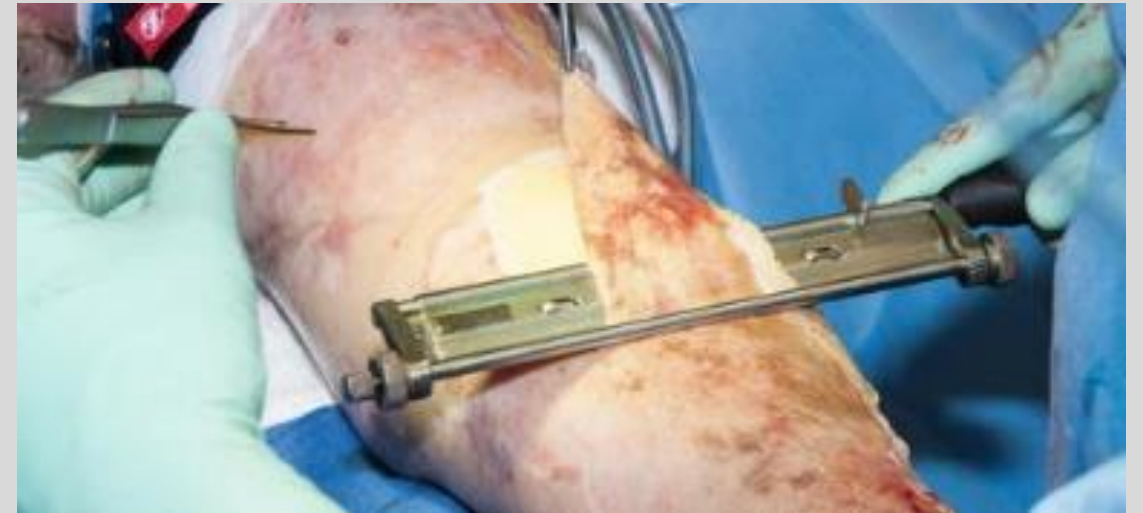
Prevents local  
infection and  
sepsis

Avoids further  
deterioration and  
scarring

Enables initiation  
of wound  
healing

Allows visual  
assessment of  
wound bed

Current Practice\* is  
**Traumatic & non-selective**



**Loss of healthy  
tissue & blood**

**Challenging  
in delicate areas**

**Requires  
surgical team,  
operating room**

# NexoBrid®



Indicated for eschar removal  
of deep-partial & full-thickness  
thermal burns

## Disruptive Bioactive Therapy for Burn Care

Significantly reduces need for surgery & improves patient outcomes



A sterile mixture of proteolytic enzymes

Effectively removes eschar within  
4 hours without harming viable tissue  
or blood loss

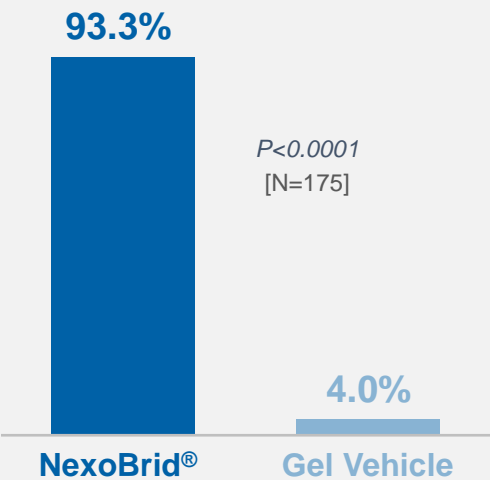
Allows for early visual assessment of  
the wound



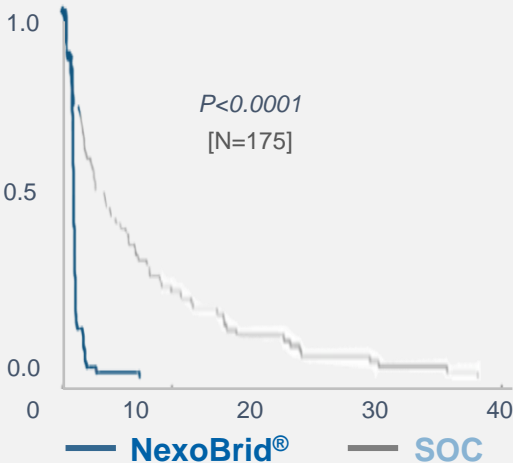
Easy-to-use, topical application  
at patient's bedside

# NexoBrid® - Phase III Studies Demonstrate Superiority

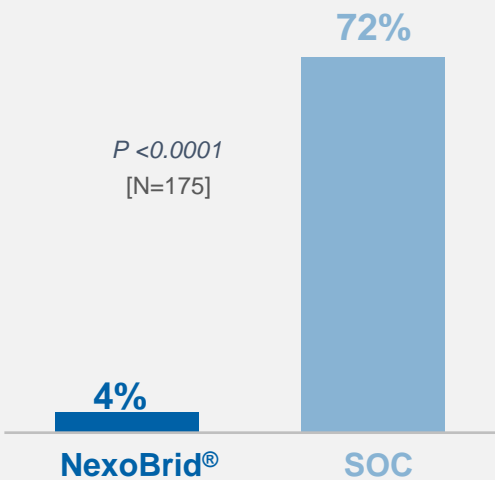
Incidence of complete eschar removal



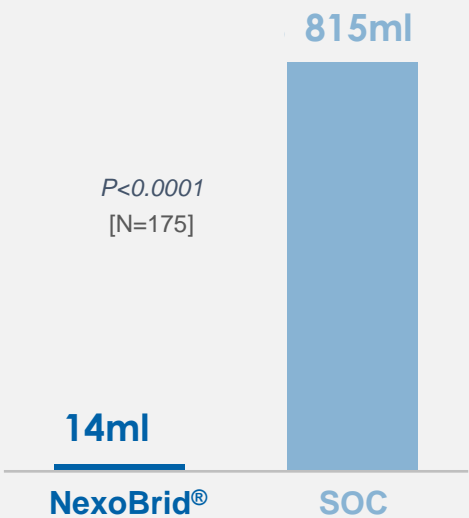
Time to complete eschar removal



Incidence of surgical eschar removal



Blood loss



No safety issues after 24 month follow-up

Non-inferiority in time to complete wound closure & scarring

Consistent with EU Phase III study & pediatrics Phase III study

# EscharEx<sup>®</sup>

Next-Generation Enzymatic  
Debridement for Wound Care

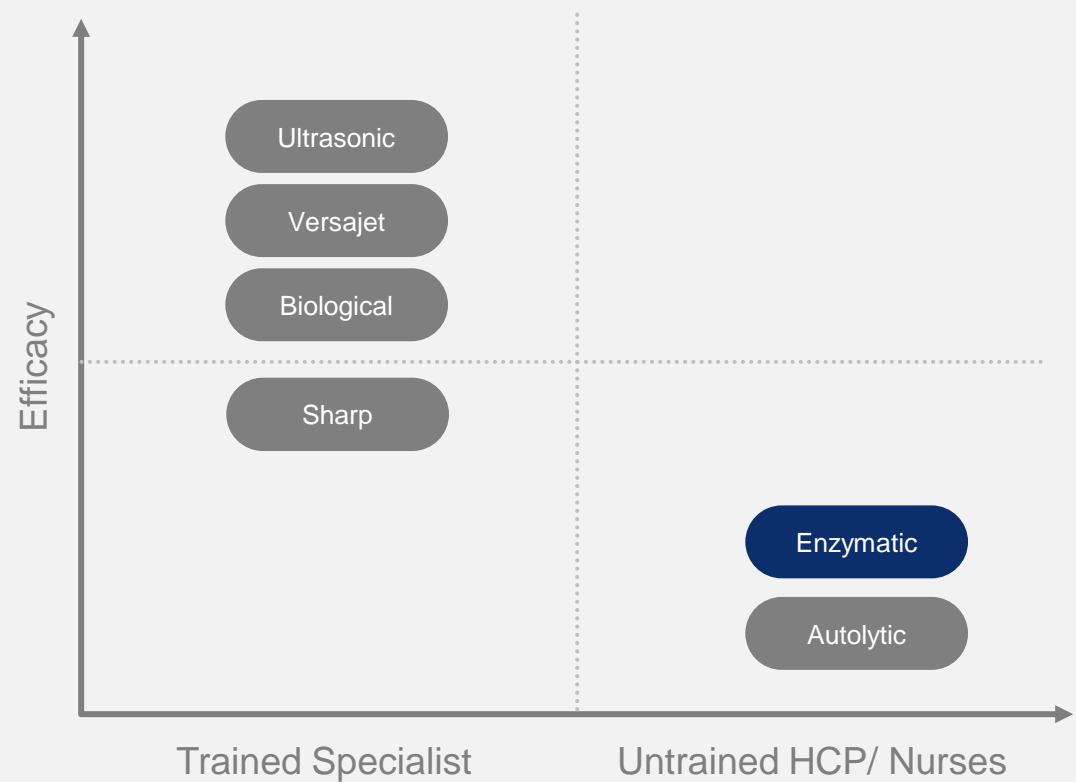
Superior to SOC -  
Sets a new bar for efficacy

Targets **\$2B market  
opportunity**

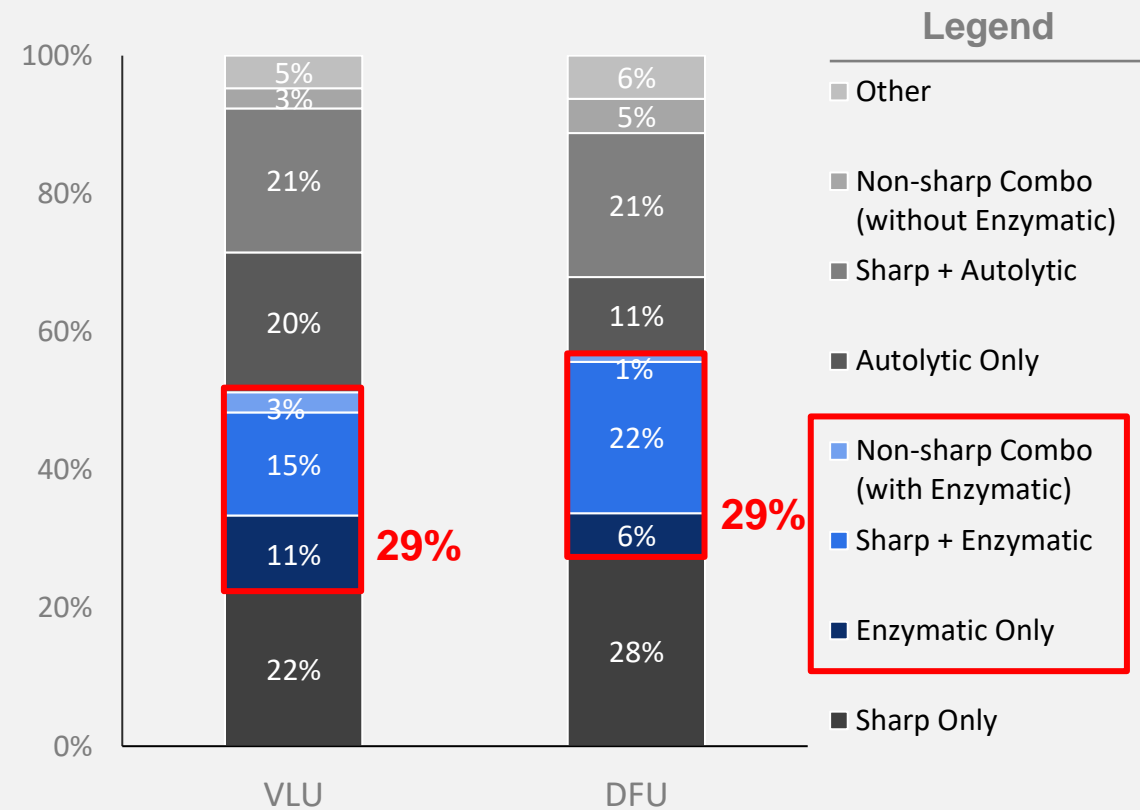
De-risked: Based on a validated  
technology

# Approaches in Chronic Wound Debridement are abundant but sub-optimal

Modalities by Efficacy and Convenience



Modalities by Wound Type (U.S.)\*



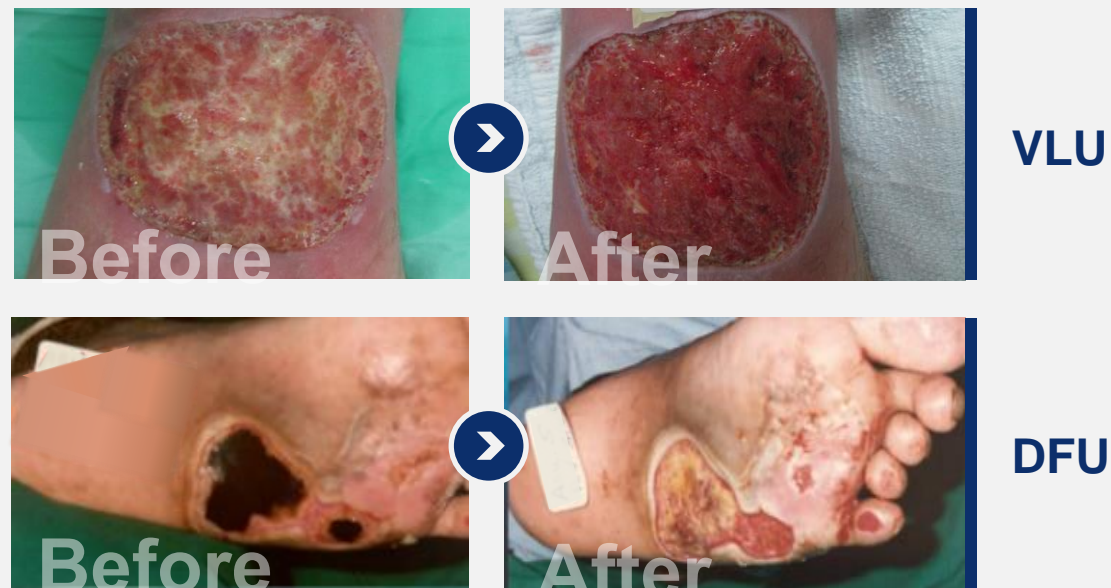


# EscharEx®



Targeting debridement of  
chronic and  
hard-to-heal wounds

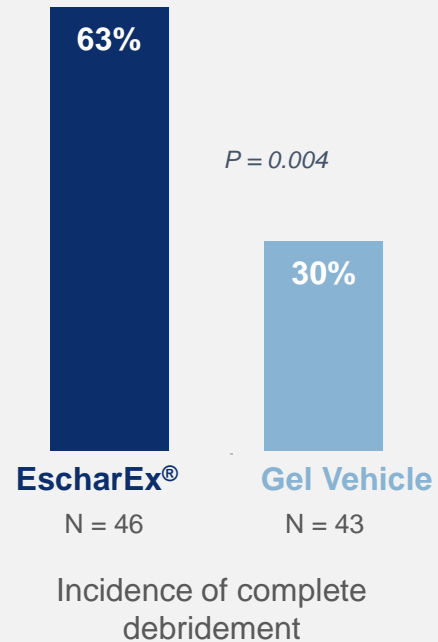
## Next-Generation Enzymatic Debridement - Wound Bed Preparation within Days



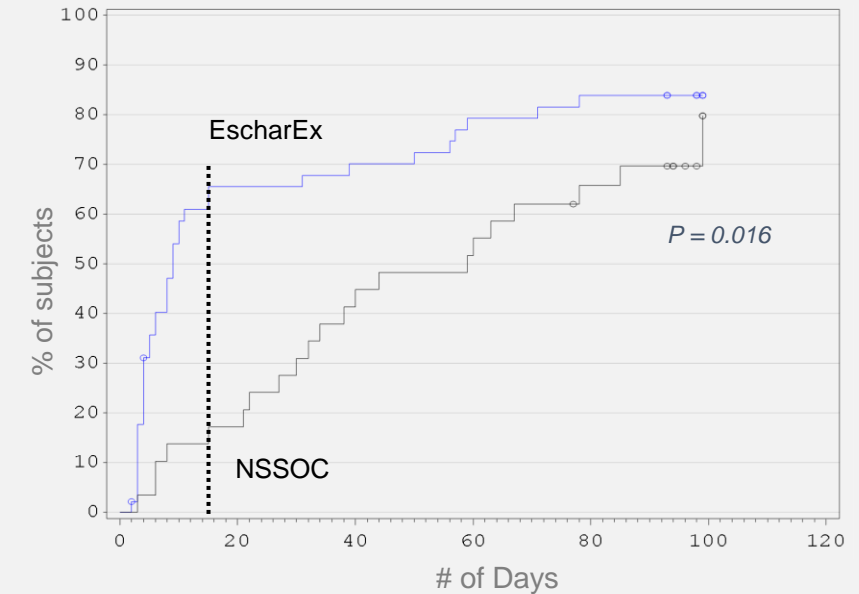
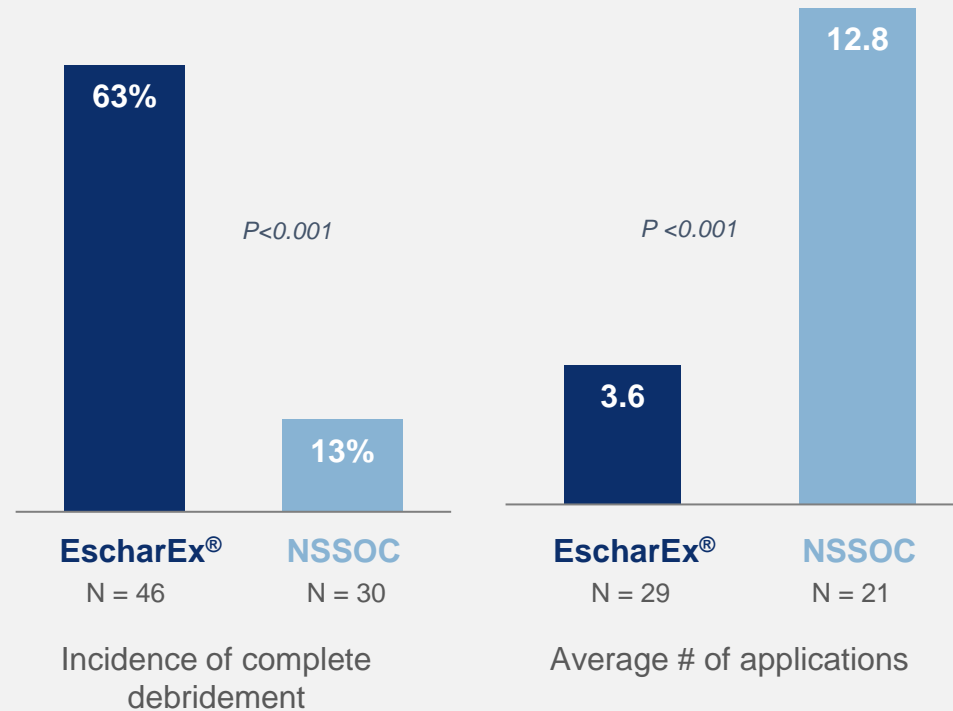
- Investigational drug containing a sterile mixture of proteolytic enzymes
- Debrides chronic wounds in 4-6 daily applications
- Inline with current treatment workflows and reimbursement landscape
- Easy to use, daily topical application for outpatient setting
- Extended IP protection

# EscharEx® Phase II Studies - High Efficacy vs. SOC

## Primary Endpoint



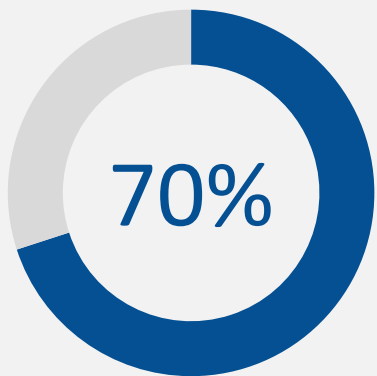
## EscharEx vs. Non-Surgical SOC



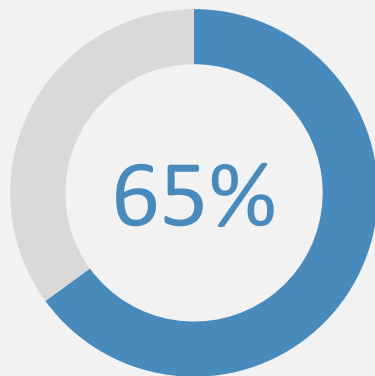
Time to complete debridement  
**EscharEx - 9 days vs. NSSOC - 59 days**

Current enzymatic treatment has limited efficacy and is slow acting

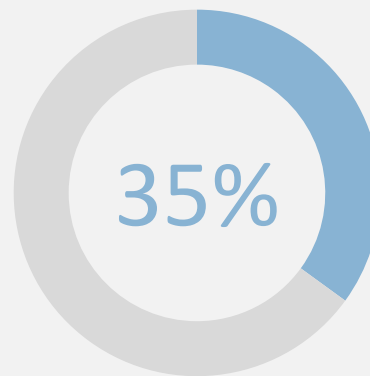
# EscharEx® Phase II Pharmacology Results: **Fast, Safe, Effective**



Patients achieved complete debridement within 8 applications (avg 3.9 applications)



Bioburden reduction by end of treatment



Decrease in wound size by end of a two-week follow-up

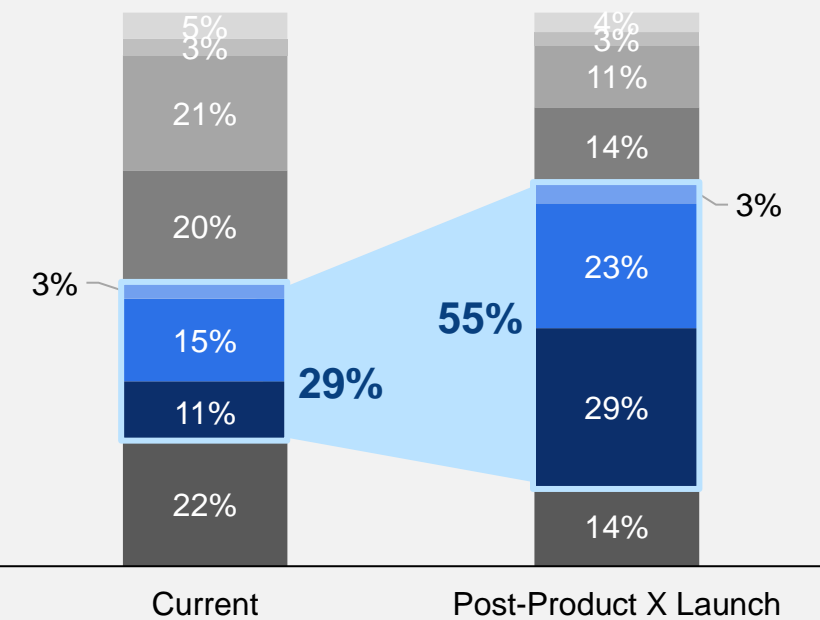


Biofilm was reduced substantially for all patients positive for biofilm at baseline

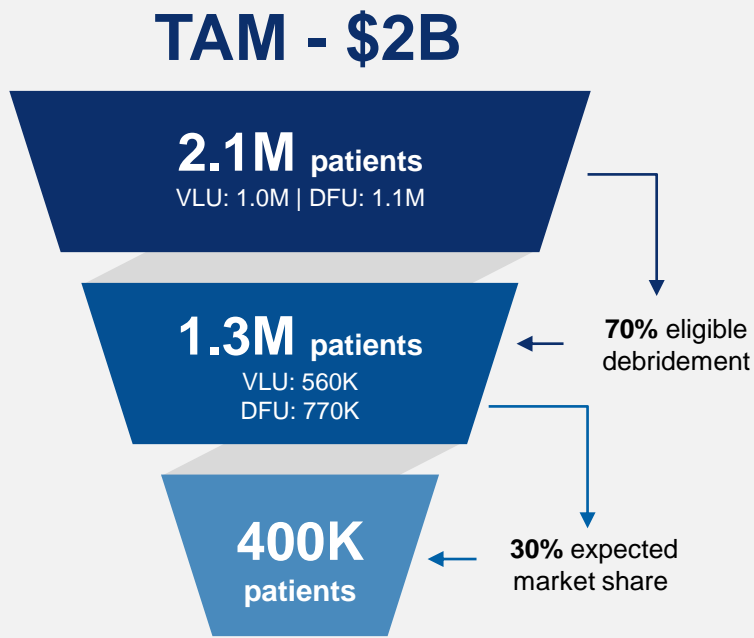
Reduction in wound size, biofilm and bacterial burden

# EscharEx® U.S. Market Opportunity

Market potential growth



2022 Epidemiology Estimate



Cost of treatment: 1,500-1,800\$\*

EscharEx® anticipated to draw share from all other debridement modalities

# MW005

Novel biotherapy for Non-Melanoma Skin Cancer

Effective and safe topical application

BCC is the most frequently diagnosed skin cancer in the U.S.

# MW005



## Novel Biotherapy for Non-Melanoma Skin Cancer



### The Market

- 4.3M annual cases of Basal Cell Carcinomas diagnosed in the US
- Surgery is the SOC; topical products have high AEs & recurrence rates

### The Product

- Investigational drug containing a sterile mixture of proteolytic enzymes
- Easy to use, high potency, 5-7 topical applications
- US Phase I/II study, demonstrated efficacy, safety and tolerability

# Investment Highlights

